

# **DATABASE SOLUTIONS, LTD., INSTALLS AGENT INTELLIGENCE IN NEW REGIONAL OFFICE FOR IDC FINANCIAL, INC.**

## **IDC Financial Atlantic Is The Second Office Utilizing Agent Intelligence For Tracking Financial Transactions**

TORONTO, CANADA – April 4th, 2006 - **DATABASE SOLUTIONS, LTD.**, (Other OTC: DBSJ.PK), a Customer Relationship Management (CRM) and Technology Company for the Insurance Industry, announced today that it has completed the installation of Agent Intelligence on-demand software for IDC Financial Atlantic, located in St. Johns, New Brunswick, Canada. IDC Financial Atlantic is a branch office for IDC Financial, Inc., and is the second branch this year utilizing Agent Intelligence to track their Insurance and Investment transactions.

### **About IDC Financial, Inc.**

IDC Financial, Inc., with its corporate office located in Mississauga, Ontario is a privately owned corporation licensed to sell Life Insurance and other insurance and investment products in the Provinces of Ontario, British Columbia, Alberta, Saskatchewan, Manitoba, Newfoundland and Nova Scotia. Founded in 1998, IDC Financial represents 14 insurance companies and Worldsource Financial Management with most mutual fund companies in Canada.

Database Solutions is extremely excited with the growth our existing clients are experiencing. Over the last two years Database Solution's retention rate is 100% on yearly renewals. Agent Intelligence is an extremely robust system, and offers flexibility with respect to customization.

### **About Database Solutions, LTD.**

Database Solutions, LTD. is a technology and marketing company in the on-demand Customer Relationship Management (CRM) industry and the software developer of Agent Intelligence. Database Solution's Agent Intelligence Technology is a proprietary browser-based software and was designed specifically for the insurance industry to provide backend administration of insurance policies, client tracking and client marketing/selling strategies for an entire insurance brokerage or insurance company. The Company's family of products includes a comprehensive suite of CRM applications to help enterprises of all sizes, industries and geographies meet the complex challenge of sharing and managing information on-demand. Unlike other insurance administration systems currently on the market, Agent Intelligence focuses on the needs of the broker by simplifying their business while eliminating the paper administration involved in tracking their clients to increase sales. By automatically tracking all events along the lead development process an agent and/or manager is able to see any weaknesses in an agents selling process. Automated reports critical to both management and agent are automatically available through the use of the Agent Intelligence System. Agent Intelligence is 100% browser based and requires no hardware or software installation.

The Agent Intelligence user also immediately benefits from complete upgrades and on-demand customization.

For further information on Agent Intelligence and Database Solutions LTD., visit the Company's Web site: [www.onlinedatabasesolutions.com](http://www.onlinedatabasesolutions.com)

### **Safe Harbor**

Forward-looking statements made in this release are made pursuant to the "safe harbor" provision of the Private Securities Litigation Reform Act of 1995. Forward-looking statements made by Database Solutions, LTD. are not a guarantee of future performance. This news release includes forward-looking statements, including with respect to the future level of business for the parties. These statements are necessarily subject to risk and uncertainty. Actual results could differ materially from those projected in these forward-looking statements as a result of certain risk factors that could cause results to differ materially from estimated results. Management cautions that all statements as to future results of operations are necessarily subject to risks, uncertainties and events that may be beyond the control of Database Solutions, LTD. and no assurance can be given that such results will be achieved. Potential risks and uncertainties include, but are not limited to, the ability to procure, properly price, retain and successfully complete projects, and changes in products and competition.

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